

The Ørsted Way Let's create a world that runs entirely on green energy

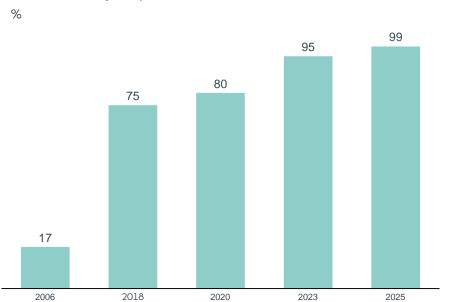


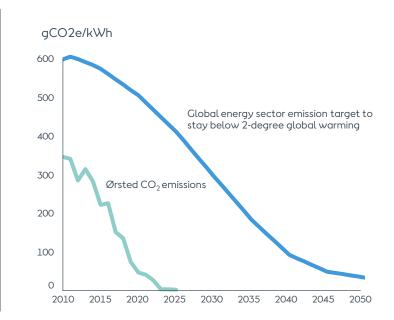


Ørsted strategic transformation to a sustainable company:

Green share of energy generation ~99% in 2025, approximating zero emissions

Ørsted share of green power and heat

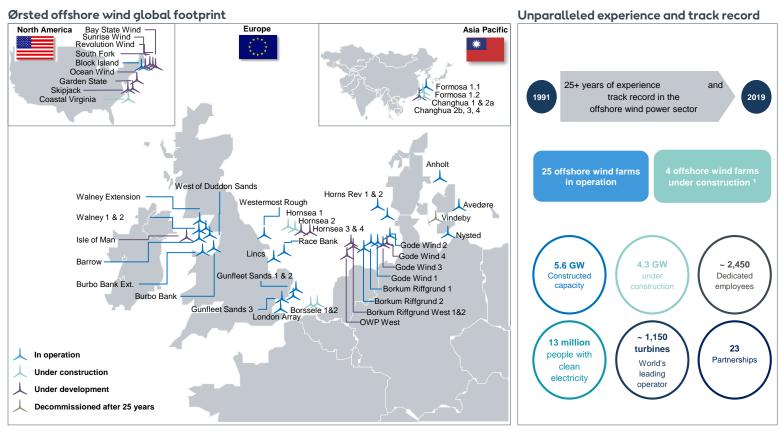






Ørsted Offshore overview

Global market leader in offshore wind with 25+ years of experience

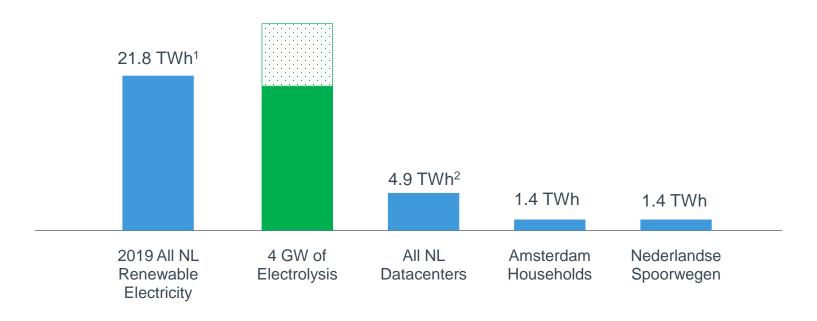






Putting it in Perspective

4GW of electrolysis vs. major electricity users



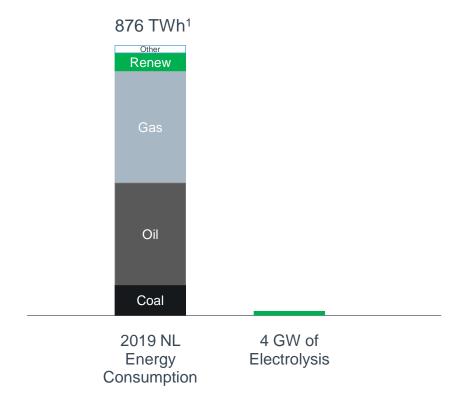
¹ CBS – hernieuwbare energie in Nederland 2019



² Dutch Data Center Association - State of Dutch Data Centers

Putting it in Perspective

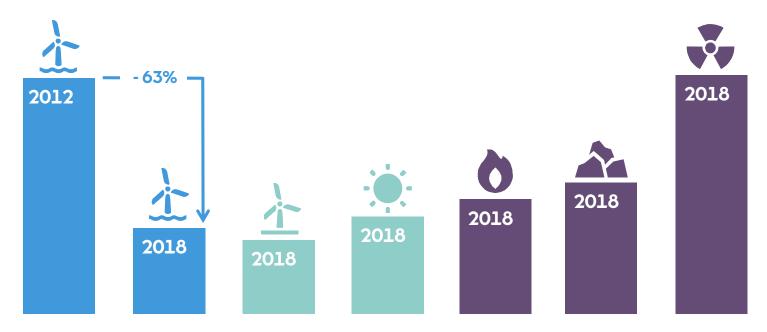
Our current Energy Consumption





Levelized Cost of Energy: Rapid cost reductions in the Offshore Wind industry Offshore wind power competitive relative to conventional fossil power generation

EUR/MWh, 2018 prices, Northwest Europe

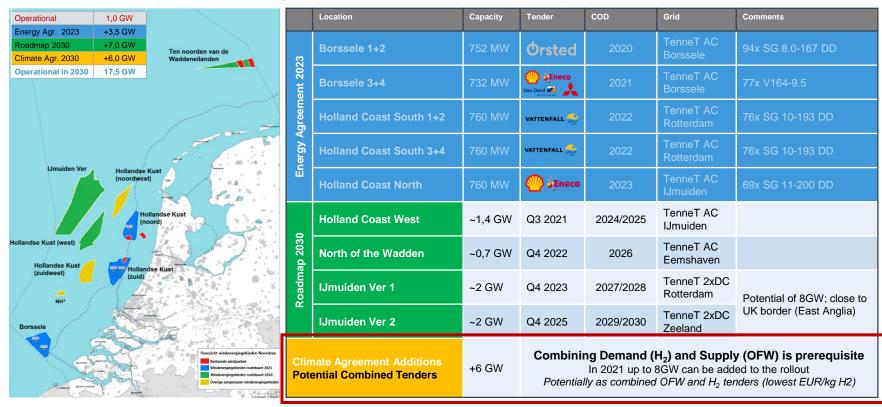


Source: Bloomberg New Energy Finance – 2H 2018 LCOE Update, current LCOE.
Onshore wind: average of DE, DK, NL and UK mid-scenarios. Solar PV, Gas: average of DE, UK mid-scenarios. Coal: DE mid-scenario. Nuclear: UK mid-scenario.
Offshore wind: 2012 generic offshore wind, Northwest Europe, FID 2012. In 2012 our goal was to reduce offshore wind costs to EUR 100 per MWh in 2020. 2018: average of relevant projects in NL, UK and DE with COD 2022-2024. NL: Hollandse Kust (zuid) I&II, UK: CfD Round 2, DE: OWP West, BRW I, BRW II. For DE and NL, additional EUR 15 per MWh assumed as transmission cost.
Exchange rate EUR:USD: 0.88, YoY inflation 2017-2018: 1%.



In 2030 the Dutch North Sea will host a minimum of 11,5GW operational Offshore Wind

Due to the current climate agreement discussions it is likely to become 15,5-17,5GW





But we would like to host much more Offshore Wind— at least 60GW is possible Various studies confirm opportunity



Integration routes
North Sea offshore
wind 2050

A quantitative insight into possible grid integration
routes, including sector coupling, to facilitate large
scale offshore wind roll-out

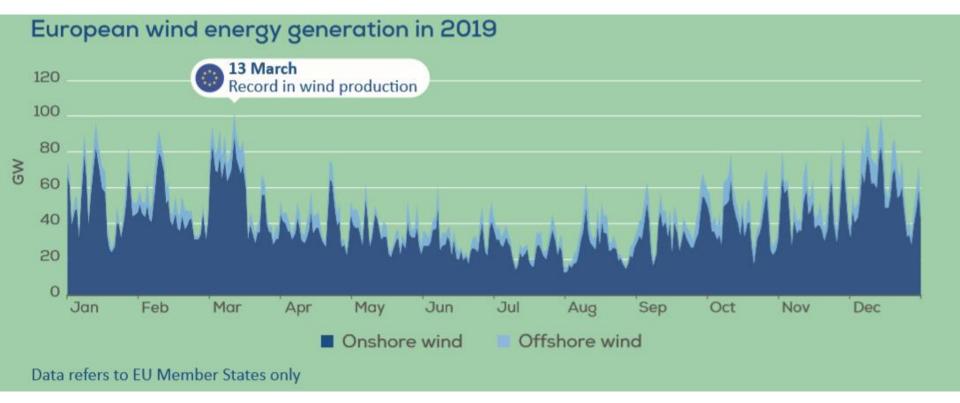
180 GW





But we have to embrace the variability of nature

We are going from our current 'demand-driven' towards a 'supply-driven' energy market

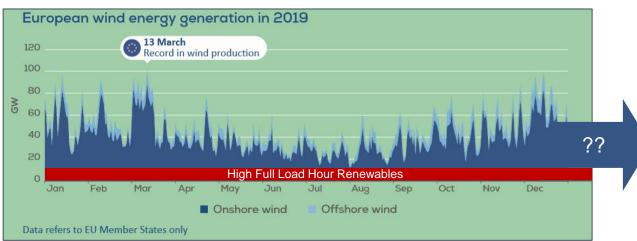


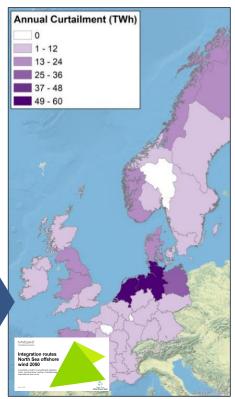


Large capacity installed will bring 'a base of renewables' throughout the year But there is no business case for building windfarms that mostly will be curtailed

We are currently approaching a deadlock:

- New Investments in Merchant Renewables are rather risky / uncertain Already towards 2030 large moments of oversupply expected
- Investments in Electrification / Hydrogen seen to increase CO₂ / costly 'CO2 grid intensity' perspective versus 'REDII traceable green electricity'







Integrated Offshore Wind & Hydrogen Tenders are a sound solution to meet 2030 goals Arbitrage between Electricity and Hydrogen creates synergy

Reduce Energy **Electrolyser Transition Costs to** provides revenue stabilisation Society Integrated H2 tender **Inverse Risk Profiles** Market can speed up **Offshore Wind** of H2 and OFW Buildout create synergy

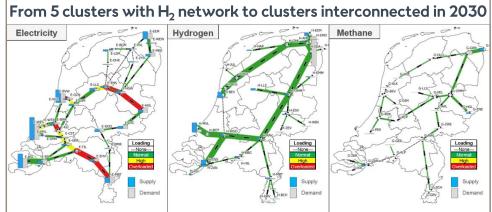


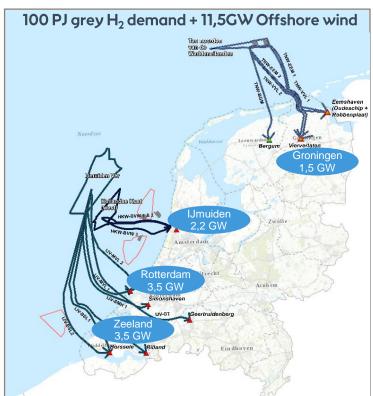
Climate Agreement Summary: NL is greatly positioned for Green Hydrogen

A leading position for NL in green hydrogen is within reach

Clear Targets in the Climate Agreement

- 3~4GW of Installed Electrolysers in 2030
 Potentially site and permitting provided by Government
- Subsidy Instrument to be developed Potentially as €/kg H₂ revenue top up
- Market to reduce CAPEX of electrolysers
 From 1000kEUR/MW to 350kEUR/MW

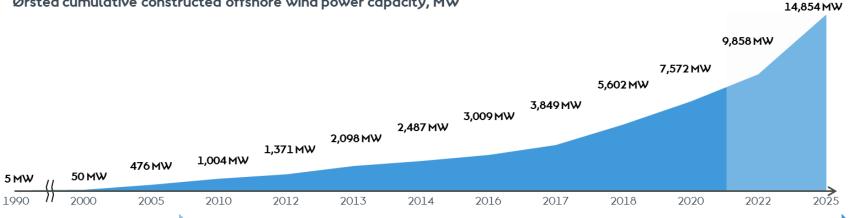






We have already taken one industry from demo to GW-scale

Ørsted cumulative constructed offshore wind power capacity, MW



Post-2009: Industrialised approach to planning and execution of offshore wind projects

Selected projects

First offshore wind farm in the world



Turbine capacity	0.45 MW
Nr. of turbines	11
Rotor diameter	35 m
Distance to shore	1.8 km

Horns Rev 1 First large scale offshore wind farm in the world



Turbine capacity	2 MW
Nr. of turbines	80
Rotor diameter	80 m
Distance to shore	18 km

Walney Extension Previous the largest operational offshore wind farm in the world



Distance to shore

7-8.25 MW Turbine capacity 87 Nr. of turbines Rotor diameter 154-164 m

19 km

Hornsea 1		
The world's largest offshore wind farm		
	1,218 MW	
Turbine capacity	7 MW	
Nr. of turbines	174	

Rotor diameter

Distance to shore



154 m

Three phase approach towards a economically viable Hydrogen Economy A level playing field and structural rollout plan

1 GW Onsite Electrolysers



4x 1GW 'Waterstof Kavels'



Hydrohub



V1.0 First industrial-scale

Construction 2020-2025 Already progressed Projects

- On site Electrolyser
- High voltage grid required, but grid exemptions needed
- Support towards market parity

V2.0 Centralized Locations

Construction 2025-2030 Central H_2 production in harbours

- Local H₂ grid around the 1GW Electrolyser concept
- Connection with storage to provide baseload H₂
- Support towards market parity

V3.0 International Rollout

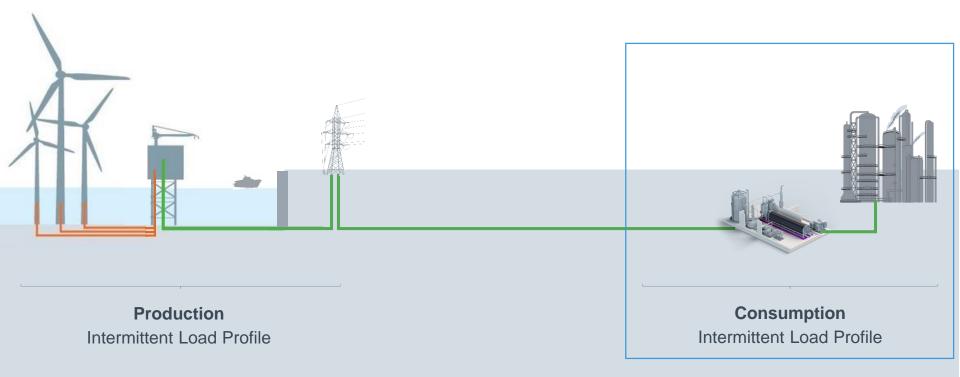
2030-2050 Regional Grids Connected

- National Hydrogen grid
- North West European H₂
 Interconnectors
- Potential Offshore H₂
 Production

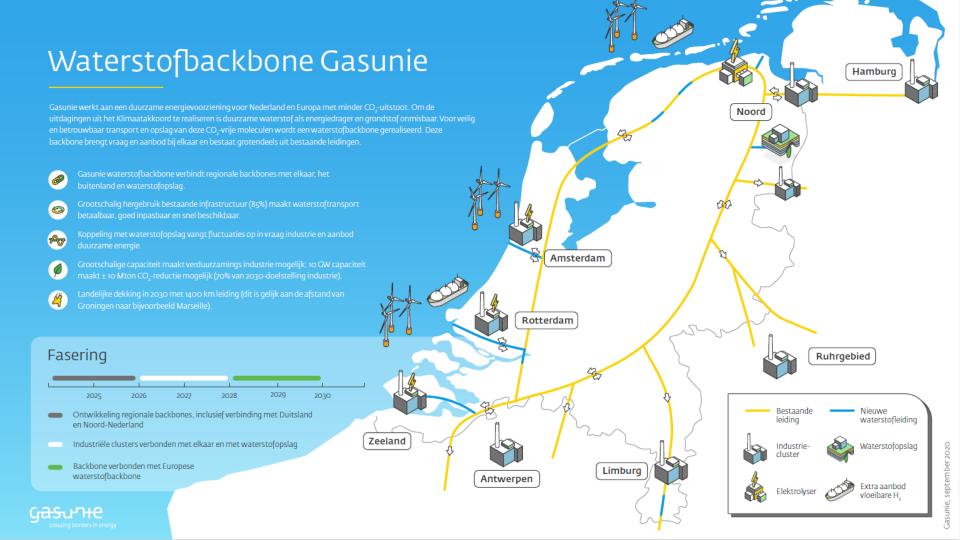


How to get started: Onsite Renewable Hydrogen 2020-2025

Scaling of the Supply Chain and expertise towards GW electrolysis

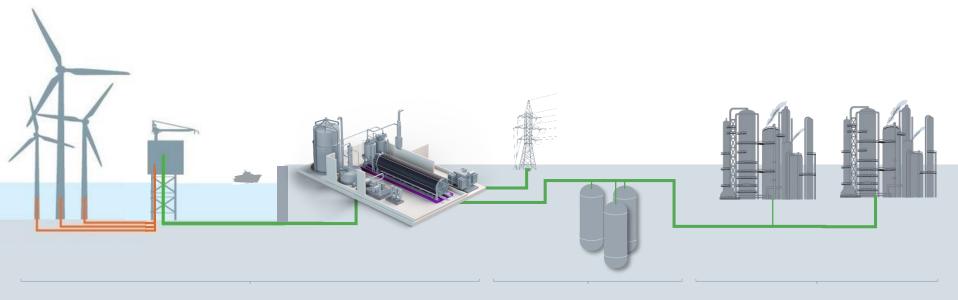






Full Value chain of Renewable Hydrogen towards GW level in 2025 - 2030

Storage converts intermittent production to baseload consumption profiles



Production
Intermittent Load Profile

Infrastructure
Grids and Storage

ConsumptionBaseload Profile



Regulatory: Scaling Hydrogen towards market parity

A level playing field and structural rollout plan

Create a level playing field

- Dynamic Grid Pricing 'Free Landing Zone'
 Fair priced grid fees in order to level the playing field
- **EU ETS**Align for Fossil Feedstock replacement
- Hydrogen Certificate System
 Create a market for renewable (and fossil-based with CCS) H₂
- **RED II implementation**Ensure national implementation supports demand for renewable H₂

Programmatic Approach

- Stable Rollout Plan
 Long year plan towards 4GW in 2030
 Similar to offshore wind
- Standardization + Economies of Scale
 Start with ~100MW sites and grow further.
 Electrolyser Technology Neutral,
 infrastructure standardization and permits
 provided
- Sector Deal tripartite

 (1) H₂ market players, (2) Infrastructure partner, and (3) Gov't for support on price gap between green and grey towards market parity in 2030



